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## Advanced behavior models **Recent development of discrete choice models**

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# **Introduction**

- This lecture introduces advanced discrete choice models, including
	- advanced closed-form models, and
	- advanced open-form models
- Understanding such advanced models are important not only for utilizing advanced models, but also for understanding the limitations of conventional models
	- Advanced models are often costly (computational cost, etc.), but need to be understood even when the conventional models are just applied

### Genealogy of discrete choice models [based on Hato (2002)]



**Derived from the generalized G function**

### **Models without specifying error distributions**

# **Closed-form discrete choice models**

## **G FUNCTION & SOME EXAMPLES**

# **McFadden's G function**

### The properties that the  $G$  function must exhibit

$$
\textcircled{1} \ G\big(y_{i1},y_{i2},\ldots,y_{iJ_i}\big) \geq 0
$$

②  $G$  is homogeneous of degree  $m : G(\alpha y_{i1}, ..., \alpha y_{iJ_i}) = \alpha^m G(y_{i1}, ..., y_{iJ_i})$ 

$$
\textcircled{3} \lim_{y_{ij}\to\infty} G(y_{i1}, y_{i2}, \dots, y_{iJ_i}) = \infty \text{ for any } j
$$

(4) The cross partial derivatives of 
$$
G
$$
 satisfy:

\n
$$
(-1)^k \cdot \frac{\partial^k G(y_{i1}, y_{i2}, \ldots, y_{iJ_i})}{\partial y_{i1} \partial y_{i2} \cdots \partial y_{i k}} \geq 0
$$

When all conditions are satisfied, the choice probability can be defined as:

$$
P_{ij} = \frac{e^{V_{ij}} \cdot G_j(e^{V_{i1}}, e^{V_{i2}}, \dots, e^{V_{iJ_i}})}{G(e^{V_{i1}}, e^{V_{i2}}, \dots, e^{V_{iJ_i}})}
$$
 (where,  $G_j = \partial G/\partial Y_{ij}$ )  
Assumption: 
$$
F(\epsilon_{i1}, \dots, \epsilon_{ij}) = \exp\{-G(e^{-\epsilon_{i1}}, \dots, e^{-\epsilon_{iJ}})\}
$$

## **Derivation of G function**

Suppose  $u_{ij} = V_{ij} + \epsilon_{ij}$ , where  $(\epsilon_{i1}, ..., \epsilon_{iJ})$  is distributed *F* defined as:

 $F(\epsilon_{i1},...,\epsilon_{iJ}) = \exp\{-G(e^{-\epsilon_{i1}},...,e^{-\epsilon_{iJ}})\}\sqrt{\frac{1}{m}$ multivariate extreme value (MEV) distribution (**NOT** GEV)

Then, the probability of the first alternative  $P_{i1}$  satisfies:

$$
P_{i1} = \int_{\epsilon=-\infty}^{+\infty} F_1(\epsilon, V_{i1} - V_{i2} + \epsilon, ..., V_{i1} - V_{iJ} + \epsilon) d\epsilon
$$
  
\n
$$
= \int_{\epsilon=-\infty}^{+\infty} \left[ \frac{e^{-\epsilon}G_1(e^{-\epsilon}, e^{-\epsilon-V_{i1}+V_{i2}}, ..., e^{-\epsilon-V_{i1}+V_{iJ}})}{\times \exp\{-G(e^{-\epsilon}, e^{-\epsilon-V_{i1}+V_{i2}}, ..., e^{-\epsilon_{i1}-V_{i1}+V_{iJ}})\}} \right] d\epsilon
$$
  
\n
$$
= \int_{\epsilon=-\infty}^{+\infty} \left[ \frac{e^{-\epsilon}G_1(e^{V_{i1}}, e^{V_{i2}}, ..., e^{V_{iJ}})}{\times \exp\{-e^{-\epsilon}e^{-V_{i1}}G(e^{V_{i1}}, e^{V_{i2}}, ..., e^{V_{iJ}})\}} \right] d\epsilon
$$
  
\n
$$
= \frac{e^{V_{i1}}G_1(e^{V_{i1}}, e^{V_{i2}}, ..., e^{V_{iJ}})}{G(e^{V_{i1}}, e^{V_{i2}}, ..., e^{V_{iJ}})}
$$

## **Some examples**



\*  $y_{ij}$  =  $\exp(V_{ij})$ 

# **Strengths and limitations**

### • **Strengths**

- A closed-form discrete choice model **without assuming specific error distributions**
- This allow us to derive a number of **behaviorally understandable** models
	- Nested logit, Cross-nested logit, Paired combinational logit, etc.

### • **Limitations**

- Only for **additive utility**, i.e.,  $u_{ij} = V_{ij} + \epsilon_{ij}$ 
	- $V_{ij}$  and  $\epsilon_{ij}$  can be dependent each other
- Only for **GEV MEV family**
	- Some other distributions can be useful in some context

## **VARIANCE STABILIZATION & SOME EXAMPLES**

# **Variance stabilization**

### **Two fundamental ideas**:

### **1. A stable class of distributions w.r.t. the minimum operation**

Suppose the random disutility  $X_{ij}$  from the following CDF:

$$
F_{ij}(x) = \Pr\{X_{ij} < x\} = 1 - [1 - \frac{F(x)}{n}]^{\alpha_{ij}}
$$
\n
$$
\text{distribution function}
$$

The minimum random disutility  $X_{ij}$  under the assumption of independence can be written as:

$$
\Pr\{\min_{j \in C_i} X_{ij} < x\} = 1 - \prod_{j \in C_i} \Pr\{1 - F_{ij}(x)\} = 1 - [1 - F(x)]^{\alpha_{io}} \sqrt{\alpha_{io} = \sum_{j \in C_i} \alpha_{io}^{\alpha_{io}}}
$$

### **2. Variance-stabilizing transformations**

Consider the transformation of  $F_{ij}(x)$  to the Gumbel distribution:

$$
F_{ij}(x) = \Pr\{X_{ij} < x\} = 1 - [1 - F(x)]^{\alpha_{ij}}
$$

A transformation function  $h(x)$  which stabilize the variance can be defined as:

 $h(x) = \theta^{-1} \log\{-\log[1 - F(x)]\}$ 

The transformed random variable  $Z_{ij} = h(X_{ij})$  follows:

 $G(z; \theta, \alpha_{ij}) = 1 - \exp[-\alpha_{ij} \exp(\theta z)]$  [Gumbel]

 $\alpha_{ij}$ 

# **Derivation of choice probability**

 $P_{ij} = \Pr{X_{ij} \le \min_{j'(\neq j)} X_{ij'}\} = \Pr{Z_{ij} \le \min_{j'(\neq j)} Z_{ij'}\}$  $=\int_{z \in \Omega_i} Q_{i1}(z) \cdots Q_{ij-1}(z) f_{ij}(z) Q_{ij+1}(z) \cdots Q_{ij}(z) dz$  $Z_{ij} = h(X_{ij})$  where  $h(\cdot)$  is a monotonically increasing transformation where,  $Q_{ij}(z) = 1 - F_{ij}(z) = \exp[-\alpha_{ij} \exp \theta z]$ , and  $f_{ij}(z) = \theta \alpha_{ij} \exp[-\alpha_{ij} \exp(\theta z)] \exp(\theta z)$  $P_{ij} = \theta \alpha_{ij}$  $z \in \Omega_i$  $\exp[-\alpha_{i0} \exp(\theta z)] \exp(\theta z) dz$ =  $\alpha_{ij}$  $\alpha_{i0}$ =  $\alpha_{ij}$  $\Sigma_{j\prime\in C_{\vec{t}}} \alpha_{ij\prime}$ =  $H(V_{ij})$  $\Sigma_{j\prime\in{\cal C}_i}H(V_{ij\prime})$ 

How to specify  $\alpha_{ij}$ ?

Since  $h(X_{ij})$  follows the Gumbel where the CDF is  $1 - \exp[-\alpha_{ij} \exp(\theta x)]$ ,  $E[h(X_{ij})] = -\{\log(\alpha_{ij}) + \gamma\}/\theta$ . Thus,  $\alpha_{ij} = \exp\{-\gamma - \theta E[h(X_{ij})]\}$ 

**(Li, 2011)**

## **Some examples**

• The models with the distributions of: Exponential, Parato, Type II generalized logistic, Gompertz, Rayleigh, Weibull, and Gumbel (some types of distributions need approximations)

#### Table 1

Special cases of the distribution family (1).



#### **Table 2**

The variance-stabilizing transformations, mean functions, and sensitivity functions for some distributions in family (1).



# **Further generalization**

"Scale parameter is absorbed into  $H(\cdot)$  so it is not identifiable. Hence, extending the multinomial logit model by allowing an unspecified functional form  $H(\cdot)$  can address both the issue of non-linearity in the mean function and the issue of variance stabilization" (p. 465)

Since  $H(V_{ii})$  [=  $\alpha_{ii}$ ] should be non-negative, it is natural to assume:

$$
\frac{H(V_{ij})}{\Sigma_{j\prime \in C_i} H(V_{ij\prime})} = \frac{\exp\{S(\beta \mathbf{x_{ij}})\}}{\Sigma_{j\prime \in C_i} \exp\{S(\beta \mathbf{x_{ij}})\}}
$$

where  $S(\cdot)$  is a sensitivity function

Semi-parametric approach (such as P-splines approach) can be used as an approximation of any base distribution  $F$ 

## **Distribution/linearity: an example**

(1) Differences in distribution assumption



## **Distribution/linearity: an example**

(2) Difference in systematic utility



## **Distribution/linearity: an example**



(See Castillo et al. (2008) for elegant explanations)

# **Strengths and limitations**

### • **Strengths**

- Not limited to the MEV distribution. **A larger class of distributions** can be assumed in the development of closed-form choice models
- A **semi-parametric** discrete choice model can approximate any base distribution  $F$

### • **Limitations**

- Only **under the assumption of independence**
	- Unobserved terms need to be independent across alternatives
- **Behavioral foundations** of some types of distributions has not been well established
	- Increase the difficulty to use the models in practice

## **GENERALIZED G FUNCTION & SOME EXAMPLES**

**(Mattsson et al., 2014)**

# **Generalized G (A) function**

The properties that the  $A$  function must exhibit

\n
$$
\begin{aligned}\n &\text{(1) } A(y_{i1}, y_{i2}, \ldots, y_{iJ_i}) \geq 0 \\
&\text{(2) } A \text{ is homogeneous of degree one: } A(\alpha y_{i1}, \ldots, \alpha y_{iJ_i}) = \alpha A(y_{i1}, \ldots, y_{iJ_i}) \\
&\text{(3) } \lim_{y_{ij} \to -\infty} A(y_{i1}, y_{i2}, \ldots, y_{iJ_i}) = \infty \\
&\text{(4) The cross partial derivatives of } A \text{ satisfy:} \\
&\text{(–1)~}^k \cdot \frac{\partial^k A(y_{i1}, y_{i2}, \ldots, y_{iJ_i})}{\partial y_{i1} \partial y_{i2} \cdots \partial y_{i k}} \geq 0\n \end{aligned}
$$
\n

When all conditions are satisfied, the choice probability can be defined as:

$$
P_{ij} = \frac{w_{ij} \cdot A_j (w_{i1}, w_{i2}, ..., w_{ij})}{A(w_{i1}, w_{i2}, ..., w_{ij})}
$$
 (where,  $A_j = \partial A / \partial w_{ij}$ )

Assumption:  $F(x_{i1},...,x_{iJ}) = \exp\{-A(-w_{i1} \ln [\Psi(x_{i1})],..., -w_{iJ} \ln [\Psi(x_{iJ})])\}$ 

When  $w_j = e^{V_{ij}}$  and  $\Psi(x_j) \sim i.i.d.$  Gumbel, A function becomes McFadden's G function

# **Derivation of A function**

Suppose  $u_{ij} = f(w_{ij}, x_{ij})$ , where  $(x_{i1}, ..., x_{iJ})$  is distributed *F* defined as:

 $F(x_{i1}, ..., x_{iJ}) = \exp\{-A(-w_{i1} \ln[\Psi(x_{i1})], ..., -w_{iJ} \ln[\Psi(x_{iJ})])\}$ 

Then, the probability of the first alternative  $P_{i1}$  satisfies:

$$
P_{i1} = \int_{x \in \Omega_{i}} F_{1}(x, x, ..., x) dx
$$
  
\n
$$
= \int_{x \in \Omega_{i}} \left[ A_{1}(-w_{i1} \ln[\Psi(x_{i1})], ..., -w_{iJ} \ln[\Psi(x_{iJ})]) \times B_{i1} \cdot \frac{\psi(x)}{\psi(x)} \right] dx
$$
  
\n
$$
= w_{i1} \cdot \frac{A_{1}(w)}{A(w)} \int_{x \in \Omega_{i}} A(w) [\Psi(x)]^{A(w)-1} \psi(x) dx
$$
  
\n
$$
= \frac{w_{i1} \cdot \frac{A_{1}(w)}{A(w)}}{A(w)} \int_{x \in \Omega_{i}} A(w) [\Psi(x)]^{A(w)-1} \psi(x) dx
$$
  
\n
$$
= \frac{w_{i1} \cdot \frac{A_{1}(w)}{A(w)}}{A(w)} \qquad \text{Assuming the statistical independence,}
$$
  
\n
$$
P_{i1} = \frac{w_{i1}}{\sum_{j \in C_{i}w_{ij}}} \text{ which is equivalent to Li's (2011) model}
$$

#### **(Mattsson et al., 2014)**

# **Some examples [1/2]**



#### Under the statistical dependence

Nested logit, Paired combinational logit, Cross-nested logit, etc. (Same as the models derived from G function), **AND** some other models (see the next page)

#### **(Mattsson et al., 2014)**

# **Some examples [2/2]**

#### An example of A function under the statistical dependence

Let  $m \le n$  and suppose that  $X = (X_1, \ldots, X_n)$  has a c.d.f.  $F \in \mathcal{G}^n$  for some seed function  $\Psi \in \mathcal{F}$ , positive weights  $w = (w_1, \ldots, w_n)$ , and aggregation function A of the form

$$
A(y) = \left(\sum_{i=1}^{m} y_i^{\rho}\right)^{1/\rho} + \left(\sum_{i=m+1}^{n} y_i^{\tau}\right)^{1/\tau} \quad \forall y \in \mathbb{R}_+^n \tag{12}
$$

for some  $\rho$ ,  $\tau \geq 1$ . This is still an aggregation function that satisfies the alternating-signs condition, and F is a c.d.f. by Lemma 2. When both  $\rho$ ,  $\tau > 1$ , there is statistical dependence within the subset  $I_1 = \{1, \ldots, m\}$  of the first m random variables, as well as within the remaining set  $I_2 = \{m+1,\ldots,n\}$  of random variables. Rewrite  $A(y_1,\ldots,y_n) =$  $A_1(y_1,\ldots,y_m)+A_2(y_{m+1},\ldots,y_n)$ . This set-up arises naturally in travel demand, location choice, industrial organization and international trade (in which case  $I_1$  might be a travel mode, a geographical area, a category of goods, an industry or a country; and likewise for  $I_2$ ). We then have, for each  $k \in I_1$ :

$$
Pr[k \in \arg \max_{i \in I} X_i] = \frac{A_1(w_1, \dots, w_m)}{A_1(w_1, \dots, w_m) + A_2(w_{m+1}, \dots, w_n)} \cdot \frac{w_k^{\rho}}{\sum_{i=1}^m w_i^{\rho}},
$$
\n(13)

### **At this moment, the behavioral foundations have not been well established**

# **Strengths and limitations**

### • **Strengths**

- Extend McFadden's G function
	- **From MEV to GEV (but not fully GEV)**
- The model can deal with **the statistical dependence** among alternatives
	- G-function-based GEV models are the special cases

## • **Limitations**

- **Behavioral foundations** of some types of distributions has not been well established
	- Increase the difficulty to use the models in practice

## **Summary of closed-form models**

- The new types of closed-form models can still be developed
- The biggest remaining problem may be the lack of behavioral foundation
	- **The task of behavioral modelers**